NGA CIBORG & IT Schedule 70
Briefing to the FGDC

September 13, 2016
Overview – IT Schedule 70

➢ The solicitation on FebBizOpps, is open continuously and vendors can submit an offer or modification at any time

➢ Flexibility to adapt to changing market needs

➢ Participation by new and innovative vendors

➢ May establish Blanket Purchase Agreements (BPAs) which support increased efficiency

➢ Currently 25 Special Item Numbers (SINs) or IT Categories of services and products

➢ Accessible to federal, state and local government
IT Schedule 70 Vendor On-Boarding Support

• Solicitation contains evaluation factors (Corporate Experience, Past Performance, Quality Control, Relevant Project Experience (for services), and price)
• Dedicated team to support new offers & modifications
• Frequent vendor training sessions
• Updates available via GSA Interact - IT Schedule 70 Group
Making It Easier Initiatives

• FASc Lane: Reduces the time it takes to get specific new innovative IT suppliers on Schedule 70 as well as the time it takes for changes to be made to a current contract. The FASc Lane program ensures agencies have quicker access to emerging technologies and innovative suppliers.
  
  Dedicated personnel for FASc Lane processing
  • Reducing the time to get on Schedule 70 from 110 days to 45 days
  • Modifications processed in an expedited manner

• Startup Springboard: Allow highly qualified businesses an alternative to the current 2-year professional experience requirement.
  – Using the professional experience of their executives and key personnel as a substitute for having two years of corporate experience
  – Using the project experience of key personnel as a substitute for having relevant corporate past performance
  – Providing financial documentation that demonstrates the company’s financial responsibility in lieu of submitting two years of financial statements

• IT Schedule 70 Plain Language Roadmap: Developed a clear and concise way that explains the Schedule 70 offer process for new vendors in discrete and simple terms in a step-by-step guide.
**Draft Revised SIN 132-55**

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<th>SIN</th>
<th>Description</th>
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<tr>
<td>132-55 Commercial Satellite Subscription Services</td>
<td>Includes pre-existing, pre-engineered commercial satellite service solutions, including dedicated, shared, or on-demand satellite resources, ancillary terrestrial components, and Contractor specified networks and equipment, based on any commercially available satellite or airborne constellation/platform, including, but not limited to, satellite-based communications, sensor data, imagery and geospatial collected or derived services and/or products.</td>
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Sub-Categories:
- Satellite Communications (SATCOM) Services
- Earth Observation (EO) Services
Companies Talking with GSA about an IT Schedule 70 Contract/Modification

- MDA Info Systems
- Terra 4D Systems
- Airbus
- Compass
- Boeing Phantom Works
- Black Sky
- Harris Geospatial
- Digital Globe
- Observera
- Planet Lab
- Leidos
- e-GEOS
Next Steps

• Solicit feedback from the CAC and FGDC on the NGA/GSA strategy to move forward specifically the creation of a government-wide blanket purchase agreement (BPA)

• Establish a cross-governmental team to develop requirements for a government-wide BPA

• Continue to share information on the strategy to procure earth observation products and services while soliciting feedback from all stakeholders
Contact Information

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