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FirstNet[®]



First Responder Network Technology and Opportunity

National Geospatial Advisory Committee (NGAC) Meeting
June 14-15 Washington, DC

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What is FirstNet?



➤ Mission

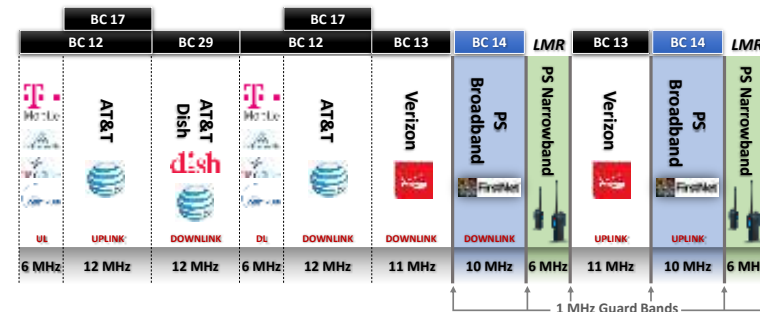
- Based on 9/11 Commission Report recommendations, FirstNet will ensure the building, deployment, and operation of the nationwide public safety broadband network

➤ Organization

- FirstNet is an independent authority authorized by Congress

➤ Funding and Assets

- FirstNet will spend up to \$7B to deploy a nationwide Public Safety mobile broadband network
- FirstNet brings 20 MHz of Band 14 spectrum to enable a Public-Private Partnership



➤ Governance

- 15 member Board, CEO, President and management team
- Mandate to coordinate with the 50 states, 5 territories, and Washington, D. C.
- Advised by Public Safety Advisory Committee (PSAC), a 42-member committee

The FirstNet Opportunity

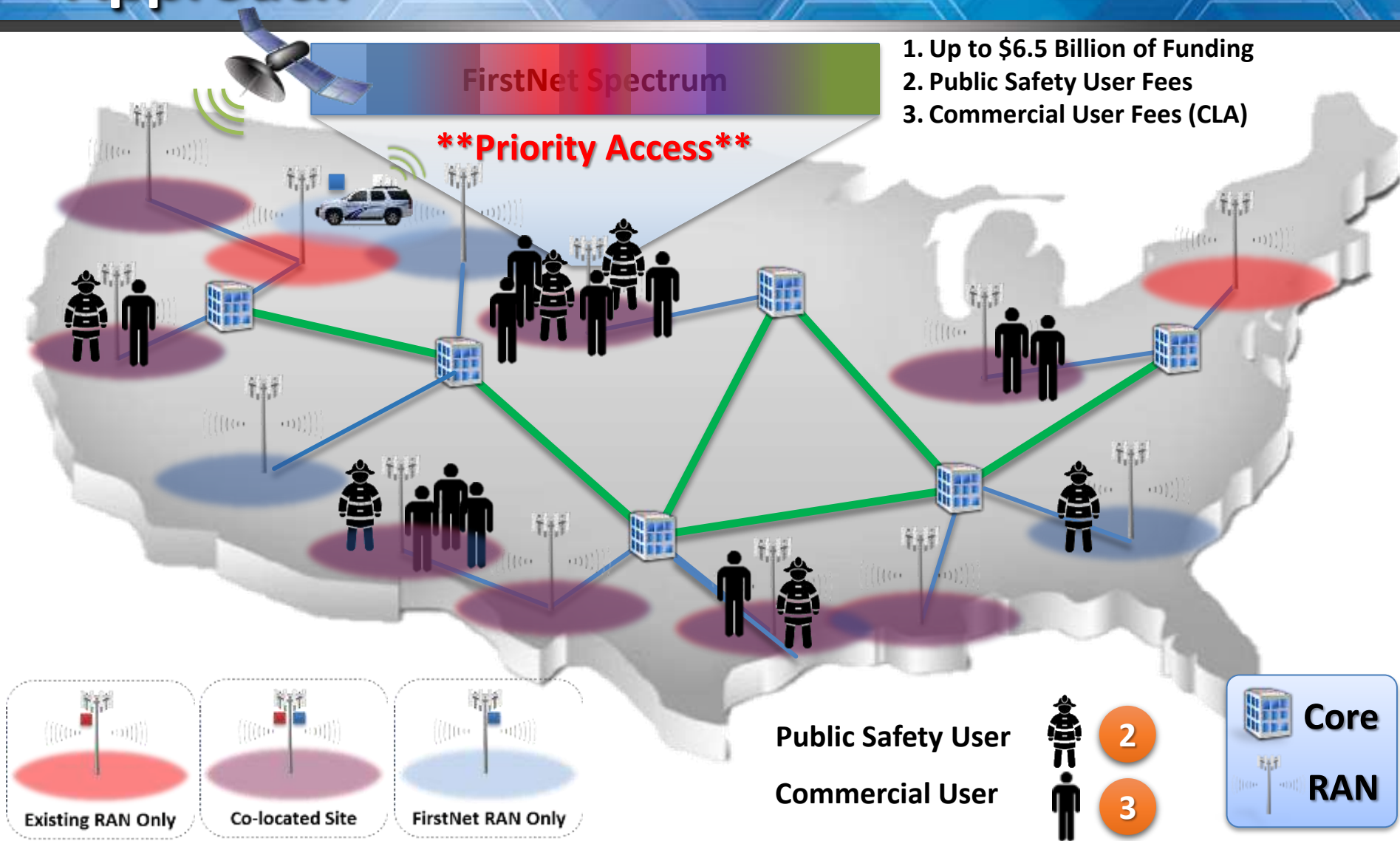


In the United States, the number of mobile-connected devices will grow at a compound annual growth rate of 22% from 2014 to 2019. (CISCO)

In the United States, mobile data traffic will grow 7-fold from 2014 to 2019, a compound annual growth rate of 47% (CISCO)

- ***The FirstNet opportunity represents one of the few opportunities to enter the U. S. market, or materially expand an existing U. S. network, with new cleared spectrum***
- The FirstNet opportunity is less capital intensive and less cash intensive than customary auction and build scenarios
- The FirstNet opportunity offers the potential for significant U. S. and international pull through benefits from Public Safety services delivery

Notional Deployment Approach



Public Private Partnership Value Distribution



A Unique Public/Private Partnership Will Achieve FirstNet's Mission

FirstNet Provides

- 20 MHz of prime spectrum
- Up to \$6.5 Bn to offset network costs
- Relationship with Public Safety stakeholders
- Total of up to 25 year contract term
- Priority and preemption services

Partner Provides

- Assets, capabilities and synergies to meet FirstNet stated objectives:
 - Nationwide Core Network
 - Nationwide Radio Access Network (RAN)
 - Nationwide Backhaul
 - Deployment, Operation, Maintenance
- Fixed payment to FirstNet to ensure sustainability

FirstNet Gets

- Annual payment for value blocks
- **Nationwide Public Safety mission achieved, with priority, preemption and a resilient network**
- Meet Public Safety needs through partnership SLAs

Partner Gets

- Cash payments based on buildout milestones
- **Rights to monetize 20 MHz of spectrum, market value in the tens of billions**
- Total of up to 25 year contract term
- Sticky market of millions of Public Safety users
- Domestic/Global pull through benefits

- RFP Proposals Submitted May 31, 2016
- Contract Award (Target November 2016)
- State Plans Issued (2017)
- Governors' Decision (2017)
- Initial Operating Capability (2018)
- IOC Phases 2 through 5 in (approximately) 12-month increments
- Deployment Expansions to Follow
- Device and Application Ecosystem Development

Device Portfolio Vision



All inclusive vision building on economies of scale to target COTS pricing and availability



Types	<ul style="list-style-type: none"> • Smartphones • Tablets • Feature phones • Ruggedized • All operating systems 	<ul style="list-style-type: none"> • In Vehicle Routers • Hotspots / MDTs • Modems • High Power UE/ Vehicle Network System • Range extension / rural / repeaters • Satellite fallback 	<ul style="list-style-type: none"> • Hybrid • Wearables • Hands free • Gloved usage
Connectivity	<ul style="list-style-type: none"> • LTE, 3G, Satellite • Wi-Fi, Wi-Gig • NFC • Bluetooth • Tethering 	<ul style="list-style-type: none"> • LTE, 3G, Satellite • Wi-Fi • Ethernet • USB 	<ul style="list-style-type: none"> • LTE, 3G, Satellite • Wi-Fi, Wi-Gig • NFC • Bluetooth • LMR / P25
Current Band 14 Support	Only a few	Only a few	More to come

FirstNet and the Public Safety Device Ecosystem



Strategy

- Create rich and diverse device and application ecosystems serving all public safety needs
- Leverage industry standards, commercial technologies and best practices for scale
- Value add propositions which utilize Commercial off the Shelf (COTS) devices and apps

Vision

- Drive continuous innovations to meet public safety's evolving needs
- Support a vibrant public safety developer community
- Meet high levels of security and operational needs



Expectations

- Proposal for all components of the ecosystems in the RFP
- Best of breed solutions on all fronts
- Ever growing portfolio of devices, apps, services and more

FirstNet and Public Safety Applications



Strategy

- Create apps that enable public safety user adoption
- Leverage scale and technologies of the commercial market

Vision

- Needs of public safety to drive continuous innovation
- Support for a vibrant public safety developer community
- Growing portfolio of public safety apps

Ecosystem

- Secure coexistence of FirstNet and commercial apps on devices
- Best-of-breed solutions



Sensors



Variety of drones and robots

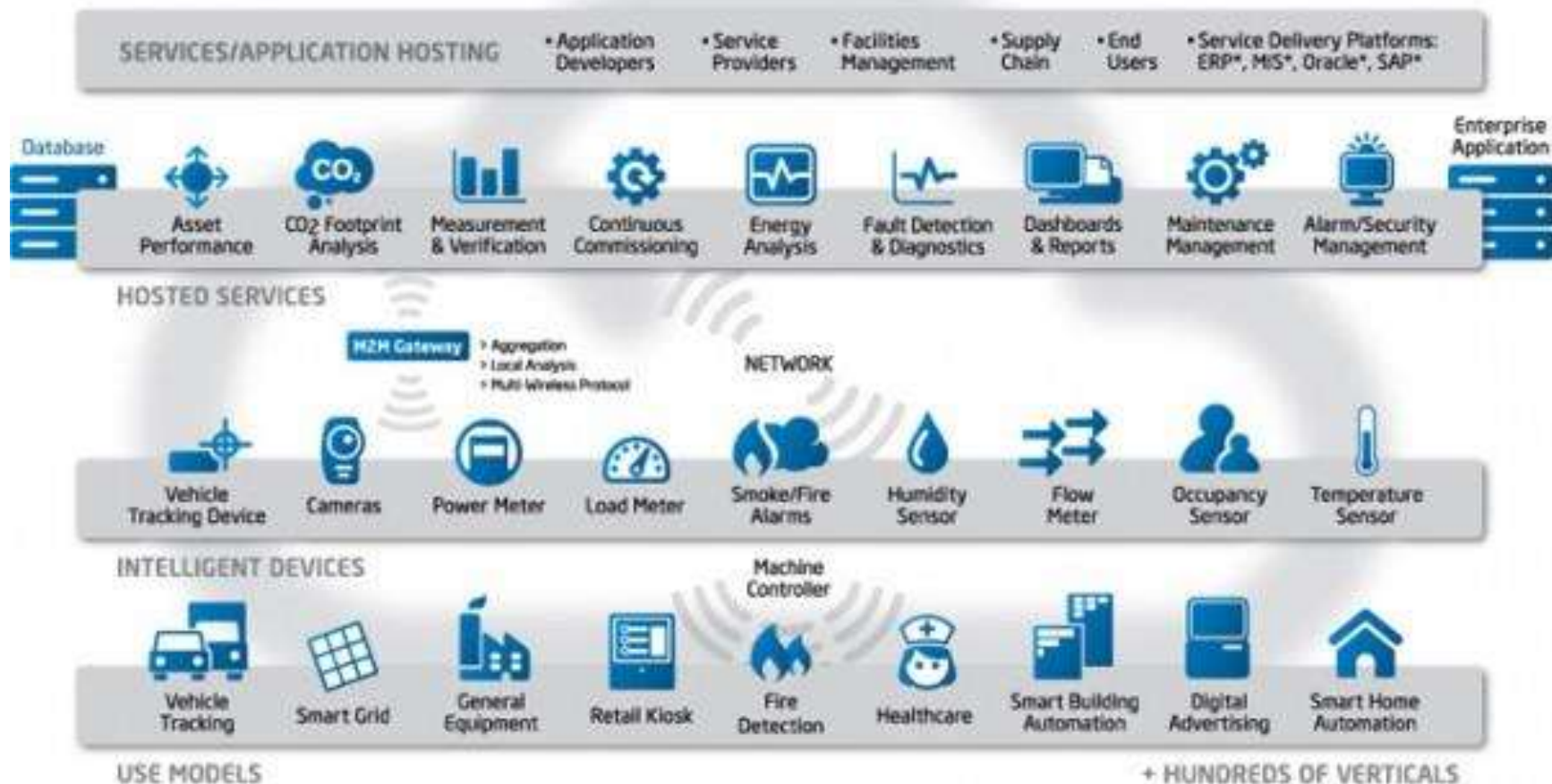


Temporary
Cameras



Temporary installations
sensors, monitors & etc.

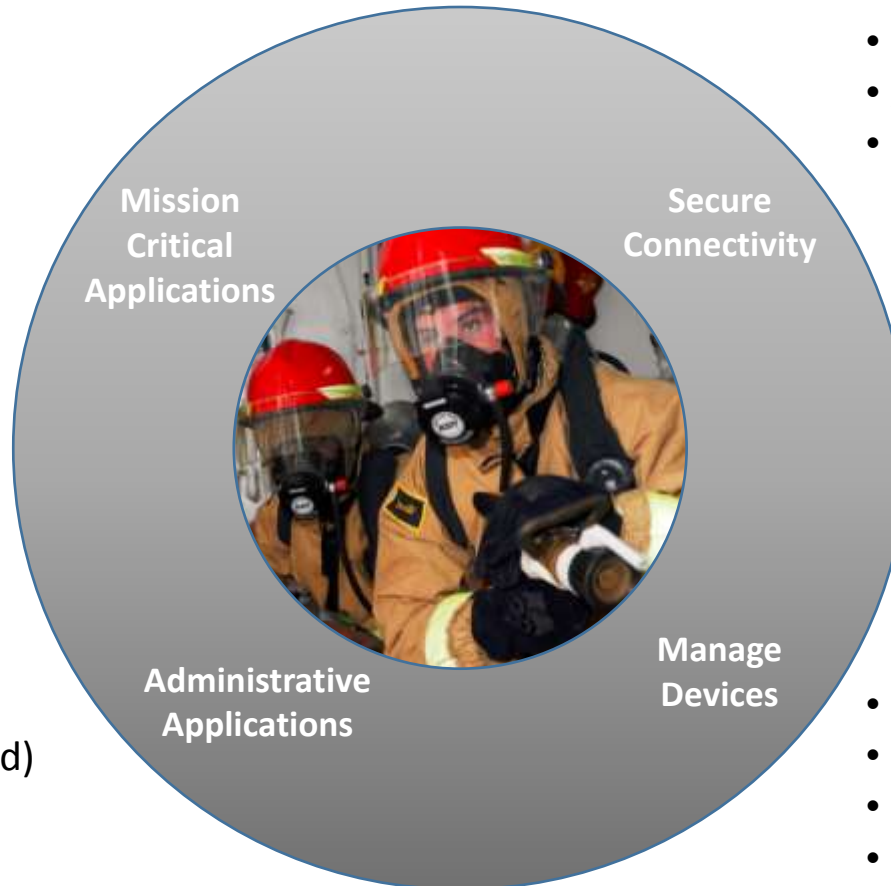
M2M Ecosystem of Smart Services



Fire Services Apps and Services



- MC Push to Talk
- CAD
- Mapping
- Weather/Traffic
- Incident Management
- Situational Awareness
- Site Logging
- Video sharing
- Emergency Guides
- Equipment Calculators
- Secure Browser



- Strong User Authentication
- Application VPN
- Secure Mobile Gateway

- Email/Text/Calendar
- Office Tools (PDF, Word)
- Records Management
- Reporting
- Database Access
- Medical References

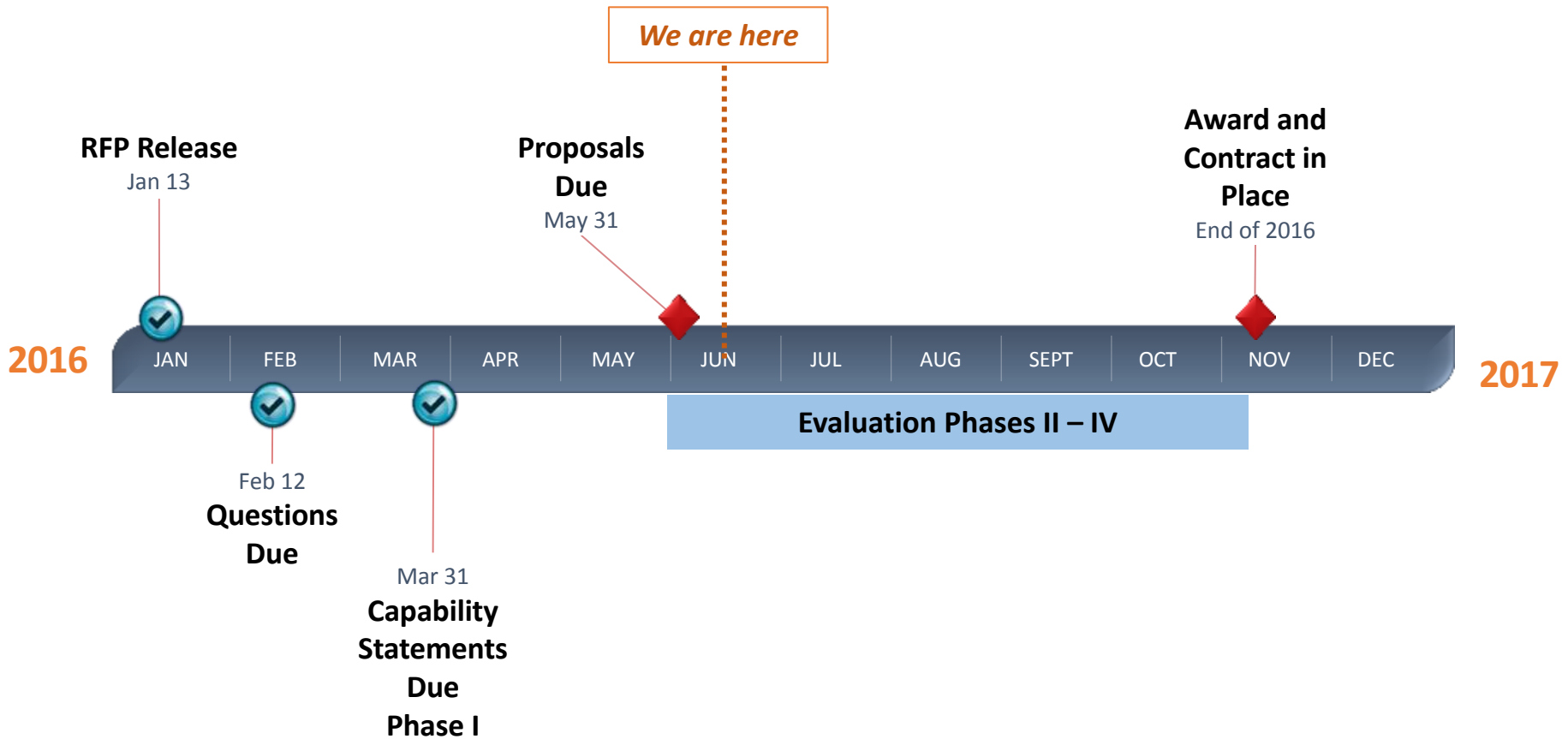
- Device Authentication
- MDM Policy Controls
- Containerization and Encryption
- Device lock and Data Wipe
- Compliance Monitoring

- Solving for Z-axis
 - necessity for vertical location identification (height above or below ground level)
 - new generation of location technology could collect altitude data from smartphones, tablets, dongles and other devices
 - researching and analyzing different indoor location technologies



- **Software & Applications**
 - Creating an Optimized Common Operating Picture
 - Promoting Data Interoperability Across Jurisdictions and Platforms
- **Devices**
 - Device Convergence Supporting Greater Mobility
 - Diversified Approaches Improve Indoor Accuracy Positioning and Situational Awareness
- **Networks**
 - Increased Coverage
 - Interoperability of Heterogeneous Networks Enables Efficient Delivery of LBS

Evaluation Phase Has Kicked Off



- Proposed timeline for FirstNet NPSBN deployment is in five, 12-month phases from IOC to FOC at 60 months.
 - IOC -1 Expected at 6 months post-award
 - RFP award expected in late 2016
- Expectation that the NPSBN will be present in and around population centers and major lines of communications early on in deployment (IOC-1, IOC-2) along with rural coverage to meet milestones.
- Key features of the network will include Resilience, Priority and Preemption, Advanced location-based services.
- Expected that network presence, capabilities and features will expand from IOC-1 through FOC and beyond as the network and LTE technologies continues to evolve.



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Thank You

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